**MINUTES OF THE PSAA EXECUTIVE COMMITTEE**

**MEETING HELD ON 20.12.2016 AT 03.00 P.M.**

**AT ASSOCIATION’S OFFICE, KARACHI**

Present:

Mr.Khalid Wasim Khokhar Chairman

Capt.M.Nouman Alvi Senior Vice Chairman

Mr.Asim Saeed Khan Vice Chairman

Mr.Tariq Haleem Executive Committee Member

Capt.S.Kamal A. Mahmoodi Executive Committee Member

Mr.Jawed Iqbal Executive Committee Member

Mr.Mohammed A. Rajpar Special Invitee (for item 3)

Mr.Amir Ali Jamal Secretary General

Regrets:

Ms.Ava A. Cowasjee Executive Committee Member

Mr.Bilal Barket Executive Committee Member

Capt.S.M.Farooque Executive Committee Member

Mr.Kareem Ispahani Executive Committee Member

A meeting of the Executive Committee was held at 03.00 p.m. on 20.12.2016 at Association’s office, Karachi.

Mr.Khalid Wasim Khokhar, Chairman welcomed all participants at the Executive Committee Meeting.

**1) To confirm minutes of the Executive Committee meeting held on 05.10.2016.**

The minutes of the above meeting were approved by all present.

**Matters arising:**

**a) Membership**

The meeting reviewed the membership criteria of those Shipping Agents representing ship owning / ship operating companies whose vessels do not directly call at any Pakistani port but operate in other parts of the world. All present agreed that Shipping Agents of such companies can apply for PSAA membership on account of their principals carrying cargo in carrier-owned boxes through consortium / vessel sharing / slot arrangements and filing of IGM/EGM directly. Application of the latter criteria would ensure induction of bona fide Shipping Agents rather than freight forwarders representing NVOCCs.

(2)

**b) KPT Tariff**

Mr.Amir Ali Jamal informed that PSAA has submitted comprehensive recommendations vide its letter dated 31.10.2016 to KPT. He added KPT has formed its own internal committee who is reviewing the Port Tariff “on war footing”.

Mr.Khalid Wasim Khokhar informed that couple of meetings were recently held with Deputy Conservator which was attended by himself, Mr.Mohammed A.Rajpar and Mr.Sohail Shams in order to discuss KPT’s proposal regarding revision in Port Tariff imposed vide SRO 113 (KE)/2016 dated 29.09.2016.

Capt.M.Nouman Alvi was of the view that any relief over and above vessels of 85000 GRT will not serve any purpose because only few vessels will come under this category.

Mr.Mohammed A.Rajpar asked Mr.Amir Ali Jamal to write Mr.Sohail Shams to enquire his input /bottom line on the recent proposal from KPT.

**c) Shipping Agents charges**

Mr.Khalid Wasim Khokhar enquired how to counter Trade’s negative perception about Shipping Lines/Agents allegedly dubious charges which is not the case; whether PSAA needs to clarify to the Trade that all these charges do not belong to Shipping Lines/Agents but other entities who are involved in the logistics chain.

Mr.Tariq Haleem suggested to handle this issue at FPCCI level after the forthcoming FPCCI Elections.

**d) Meeting with AD FIA (Immigration - Seaport)**

Mr.Amir Ali Jamal informed another meeting with AD FIA (Immigration-Seaport) was held on 28.10.2016 and disagreement on remaining 02 issues were amicably resolved. Subsequently minutes of the meeting were circulated to all members on 24.11.2016.

**e) KDLB Special Cess**

Mr.Khalid Wasim Khokhar informed Special Cess imposed by KDLB on 01.11.2015 has been dis-continued from 01.11.2016 due to PSAA efforts; he recalled this cess was imposed for a limited period till such time as the amount of arrears is completely recovered (arising from the impact of Memorandum of Settlement with CBA effective 01.07.2015). He added PSAA has written to KDLB on 11.11.2016 to refund over recovery (if any) to all the beneficiaries including our members proportionately.

(3)

**2) To discuss ACAAP idea to bring service providers on one platform.**

Mr.Asim Saeed Khan informed that Chairman, Air Cargo Agents Association of Pakistan (ACAAP) has invited various Associations representing service providers namely Shipping, Maritime, Logistics, Trucking, etc. at the first meeting on 24.11.2016 to discuss various problems faced by service industry sectors in Pakistan and try to unite them on one platform in order to get due importance in the eyes of Government as service sector are always neglected by the Government.

Mr.Amir Ali Jamal informed he attended the meeting alongwith representatives of ACAAP, APCAA, APGTA, FOAP, PIFFA and TAAP. He added that he liked the idea and suggested ACAAP to prepare the Minutes of the Meeting so as to share with our Executive Committee Members and get their input/views in this regard.

Mr.Tariq Haleem suggested PSAA can take initiative to organize the second meeting provided PSAA takes lead role. Mr.Amir Ali Jamal stated this is not the right time to jump in first; we should wait and see how this idea works and progresses and what will be the modus operandi. He added PSAA is strong enough and enjoys sound reputation in its own capacity to highlight its issues at all levels. All present agreed with Mr.Amir Ali Jamal.

**3) To discuss KPT's berthing policy regarding liquid cargo vessels at Oil Piers.**

The participants reviewed the draft prepared for Chairman KPT regarding discriminatory berthing policy for liquid cargo vessels calling at KPT and approved the same.

Mr.Mohammed A.Rajpar informed that earlier PSAA has written several letters on this issue to Chairman, KPT and held meetings with him; letters were also written to Minister for Petroleum and Secretary (Commerce) but so far there is no fruitful outcome. He added it seems PSAA is fighting for the cause of aggrieved/affected parties i.e. non-POL cargo importers and exporters who themselves are least bothered about the issue despite paying high demurrages on there cargo. He expressed surprise they are not doing anything on this issue. Therefore, we must emphasize upon them to also raise their voice. Furthermore, he iterated upon that role of Shipping Agent is limited and confined to handling of vessels only.

Capt.M.Nouman Alvi was of the view that Shipping Agents have an important role to play by representing Shipowners and being answerable to them and therefore have to satisfy them about changes/delay in berthing of vessels which most of the times KPT does at the eleventh hour.

Mr.Mohammed A.Rajpar stated that Shipping Agents should only convey the factual position to the Shipowners instead of taking burden.

(4)

**4) Any other business with the permission of the Chair.**

Mr.Amir Ali Jamal informed that membership application of M/s.Star Integrated Shipping Agency Pakistan (Pvt) Ltd. was approved through circulation to all EC Members on 26.11.2016. All present ratified the membership.

There being no other business the meeting ended with a vote of thanks to the Chair at 04:45 pm.

**Confirmed**

**Date: \_\_\_\_\_\_\_\_\_ Chairman: \_\_\_\_\_\_\_\_\_\_\_**